

HOME SELLING MADE EASY

THE COMPLETE SELLER'S CHECKLIST FOR SUCCESS



Welcome!

Selling a home is a significant decision, and we understand that you deserve a seamless and rewarding experience. That's why we've crafted this comprehensive checklist. You can be assured that you are well-equipped to achieve your selling goals and maximize the value of your property.



OPENING DOORS FOR YOU

We are committed to ensuring your family's needs are met with the utmost care and attention. Your satisfaction and success are our top priorities, and we take pride in going above and beyond to exceed your expectations.

Whether you're working with us or not, we're here to support you every step of the way.

If you have not already, consider signing up for our Seller Course, [available here](#). Our hope is that before too long, you'll be moving on to the next phase of your real estate plan. If you have any questions or need further assistance, feel free to reach out by dropping us a note or scheduling a call.

Warm Regards,

The Kilner & Kirk Team

[SCHEDULE A CALL](#)

BEFORE SELLING A HOME

- ✓ **Research the Local Market:**
Analyze recent home sales and current market trends to set a competitive and realistic listing price.
- ✓ **Enhance Curb Appeal:**
Make necessary repairs and improvements to boost your home's curb appeal and create a positive first impression.
- ✓ **Declutter and Depersonalize:**
Remove personal items and excess clutter to make your home feel more inviting and help potential buyers envision themselves living there.
- ✓ **Organize Necessary Documents:**
Gather all relevant documents, such as property records, home warranties, and utility bills, for potential buyers to review.
- ✓ **Complete Pre-Listing Inspections:**
Consider scheduling home inspections to identify any issues and address them proactively.

DURING THE HOME-SELLING PROCESS

- ✓ **List Your Home:**
Work with your real estate agent to create a compelling listing that highlights your home's best features and attracts potential buyers.
- ✓ **Host Open Houses and Showings:**
Accommodate showings and open houses to allow prospective buyers to tour your home.
- ✓ **Respond to Offers:**
Review and respond to offers with guidance from your real estate agent to negotiate favorable terms.
- ✓ **Finalize the Sale:**
Once an offer is accepted, work with your agent to finalize the sale and ensure all legal requirements are met.
- ✓ **Prepare for the Move:**
Begin packing and organizing your belongings in preparation for your upcoming move.

AFTER SELLING A HOME

- ✓ **Complete Necessary Paperwork:**
Sign all closing documents and ensure the transaction is completed smoothly.
- ✓ **Coordinate Move-Out:**
Plan and coordinate your move-out date with the new homeowners and any moving services you require.
- ✓ **Notify Relevant Parties:**
Inform utility companies, the post office, and other relevant parties of your change of address.
- ✓ **Cancel Homeowners Insurance:**
Notify your insurance provider to cancel your homeowners insurance on the sold property.
- ✓ **Celebrate and Start Fresh:**
Celebrate the successful sale of your home and embrace the exciting journey ahead in your new chapter.

